

Curriculum Vitae

EMPLOYMENT

- 06.2018 – present Consulter – StepNow Consulting
- Interims Management (head of finance) NewMoto Group (car rental)
 - Restructuring of an Austrian Family Business
 - Consulting of mid-size chemistry company
- 01.2008 – 05.2018 freelance Consultant
intermittently
- go-to-market consulting of a distributor (CH) as MVNO
 - Consulting an IT company (A) in billing of interconnection and value-added services
 - Development of new tariff plans, analysis of customer segments and conception of process improvements for an MVNO (A)
 - Consulting a private equity fund (D) in the acquisition of a logistics company
- 01.2013 – 05.2015 smartspace GmbH
Traiskirchen, Austria
Founder and managing partner
business model: provision of technical and consulting services for (non-industry specific) companies that want to offer their own mobile phone products on the market. Acquisition and go-to-market consulting of two B2B customers. Smartspace was acquired by I-New Unified Mobile Solutions before market launch in 2015.
- 07.2009 – 10.2010 ATB Austria Antriebstechnik AG (Division of A-Tec Industries)
Vienna, Austria
Head of Group Controlling

Overall controlling responsibility in the decentralized group structure with production sites in the UK, Germany, Austria, Poland and Serbia.

04.2006 – 12.2007 eety-Telecommunications GmbH

Vienna, Austria

Founder and managing partner

eety was the first virtual mobile network operator (MVNO) in Austria and one of the first who targeted the ethnic Austrian population as customer group. USP: low-cost telephony abroad. eety was acquired by Hutchison Drei Austria in 2015 and is still operating successfully on the market today.

06.2001 – 03.2006 ONE GmbH

Vienna, Austria

until 08.2004 Head of Commercial Services

responsible for 65 employees

Restructuring of the Accounting & Reporting department with the aim of significantly increasing quality and output while reducing the headcount by 50%; introduction of cost accounting; outsourcing facility management

beginning 09.2004 Head of Procurement & Carrier Relations

Responsible for purchasing, business development "wholesale" and partnership management (interconnect, roaming); representation of the company in the Board of the "Starmap Mobile Alliance" (cooperation of 11 European mobile operators); participation in company-wide cost saving program (with Booz Allen Hamilton Consulting).

04.1999 – 05.2001 Philips Österreich

Vienna, Austria

Head of Controlling Deck-Factory

Production of Video recorder drives. Strong focus on supply chain, cost optimization and outsourcing; development of end-of-life scenarios for the production site.

- 01.1995 – 03.1999 Magna Europa Holding
Oberwaltersdorf, Austria
Cash Manager
Introduction of a cross-border cash pooling system for all subsidiaries in Europe (mainly Germany, England, Spain, Austria); disposition of pooling accounts, currency hedging, negotiation of credit lines.
- 06.1993 – 12.1994 Software AG
Vienna, Austria
Commercial Manager
Finance and accounting, controlling, personnel
- 09.1989 – 05.1993 GRT/Price Waterhouse
Vienna, Austria
Audit Assistant
Financial audit, business valuation, organizational consulting.

EDUCATION and TRAINING

- 2005/2006 Leadership Development Program, Ray & Berndtson
2003/2004 Management Development – trust, motivation, conflict management
2002 Change Management, Beratergruppe Neuwaldegg
1997 Treasury Courses, Schwabe, Ley & Greiner
- 1982–1989 Study of business informatics, University of Vienna